



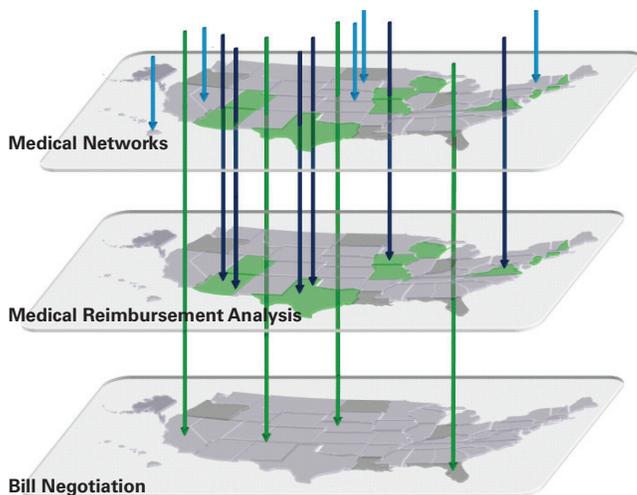
Workers' Compensation Services

Imagine an Integrated Approach to Reducing the Cost of Workers' Compensation Medical Costs

In 2011, US employers spent \$60.2 billion on Workers' Compensation, more than \$29 billion of it for medical benefits. Despite a decrease in the number of Workers' Compensation claims, medical spending continues to rise along with the severity and cost of claims. That's why it's more important than ever to engage provider-friendly strategies that deliver savings on as many bills as possible — and that's where MultiPlan can help.

Multi-Tiered Cost Management Solution

MultiPlan offers an integrated, three-level approach to help manage the rising medical component of Workers' Compensation bills.



As the first level of defense, the MultiPlan Workers' Compensation Network offers access to nearly 500,000 healthcare providers as well as over 70,000 more providers who participate in the IHP Workers' Compensation Network. Savings on professional charges averaging about 31% nationally.

For claims not reduced through a medical network, we use extensive cost data and claims history to recommend reductions that more closely align reimbursements with similar claims at similar providers.

Negotiation Services arm professional negotiators with a variety of benchmarks and tools to reach written agreement for specific reductions, averaging 16-21% below state fees or UCR cuts.

MultiPlan Workers' Compensation Network

The MultiPlan Workers' Compensation Network is a network of providers that treat work-related injuries or illnesses. With this addition to your strategy, you not only reduce costs but also offer access to a broad network that gives employees access to the type of effective care they need to recover and return to work more quickly. The MultiPlan Workers' Compensation Network includes over 2,200 hospitals, 60,000 ancillary care facilities and 475,000 professionals that:

- Represent a wide variety of specialties that treat work-related injuries and illness
- Have been credentialed following the standards of NCOA, an independent, nationally-recognized quality assurance organization
- Are regularly contacted to ensure demographic information is up-to-date and accurate

MultiPlan clients also have access to over 70,000 more providers who participate in the IHP Workers' Compensation Network, expanding choice and increasing the opportunity for savings.

What's more, 98% of the providers in our network contract directly with MultiPlan, enabling much tighter management and deeper provider relationships as compared to leased networks.

