



MultiPlan and DentaLens Collaborate to Address Waste and Abuse in Dental Industry

Collaboration offers fully-automated payment integrity service with goal to transform the industry from “pay and chase” to “detect and prevent”

Oct 18, 2018 (New York, NY) – MultiPlan, Inc., the leading provider of healthcare cost management solutions, today announced a new collaboration with DentaLens, a dental payment integrity service to address waste, abuse and fraud within the dental industry. Through this collaboration, MultiPlan will offer a dental payment integrity service and an optional behavior change module, transforming the industry’s focus from “pay and chase” to “detect and prevent”.

MultiPlan’s medical payment integrity services help healthcare payers reduce their cost of care by identifying and addressing improper spending. Powered by DentaLens, MultiPlan will now extend its unique waste and abuse focused payment integrity service to the dental market. Both companies place an emphasis on driving down healthcare costs through pre-payment examination, and circumventing the long, costly process that comes with correcting improper charges post-payment.

“This is a natural value fit, based on a shared vision and approach to address what has grown to be over a \$12 billion problem in the dental industry,” said Mark Tabak, Chief Executive Officer of MultiPlan. “By joining forces with a partner that also targets waste and abuse in the pre-payment stage, we look forward to extending our payment integrity value to dental healthcare payers.”

The new dental payment integrity service addresses the low-dollar, high-volume, repetitive issues that account for more than 80 percent of improper dental payments, before payment is made. Designed to complement payers’ current programs, the service’s fully-automated system applies clinically-driven, intelligent algorithms to identify claim charges that should be denied, recoded or examined by the payer for appropriate action before payment.

“The use of a fully-automated payment integrity system is crucial to ensure accuracy within the dental sector,” said Dr. Richard Klich, DentaLens’ Chief Dental Officer. “The sheer volume of low-dollar charges requires an intelligent, high-precision solution to efficiently identify and prevent improper payments before payment is made.”

For additional information, please reach out to the contacts listed below.

About MultiPlan

MultiPlan is committed to helping healthcare payers manage the cost of care, improve their competitiveness and inspire positive change. Leveraging sophisticated technology, data analytics, and a team rich with industry experience, the company interprets clients’ needs and customizes innovative solutions that combine its payment integrity, network-based and analytics-based services. MultiPlan is a trusted partner to over 700 healthcare payers in the commercial health, government and property and casualty markets, and saves these companies more than \$15 billion annually. MultiPlan is owned by Hellman & Friedman and other investors. For more information, visit multiplan.com.



About DentaLens

DentaLens is the only fully automated, near real-time pre-payment solution for dental billing waste, abuse and fraud. DentaLens uses algorithms embedded with clinical knowledge to identify issues with precision down to the line item. Analyzing all claims in near real time every day, across all providers, enables detection while issues are still small. Working with MultiPlan, DentaLens transforms the industry's payment integrity focus from "pay and chase" to "detect and prevent".

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